

Contact

filipepiumbini@gmail.com

www.linkedin.com/in/filipe-piumbini-4a2a9799 (LinkedIn)

Top Skills

Communication

IT Solutions

Interpersonal Relationships

Languages

Portuguese (Native or Bilingual)

English (Native or Bilingual)

Italian (Full Professional)

Spanish (Professional Working)

Certifications

Residential Contractor

Filipe Piumbini

Supplying ZnSe in all forms raw or fabricated to the USA and Europe
Livorno, Tuscany, Italy

Summary

Experienced Owner with extensive history in the construction industry. Skilled in Computer Science, Retail, Wholesale Purchasing, and Wholesale Logistics. Strong entrepreneurship, professional, I have a Bachelor of Science (BS) focused in Business Administration and Management, from University of South Florida.

Experience

American Photonics Inc

International Sales Manager

January 2024 - Present (8 months)

Italy

Sercanto

NBD Specialist

November 2022 - November 2023 (1 year 1 month)

Livorno, Tuscany, Italy

American Photonics Brasil

Regional Director Of Sales And Marketing

November 2018 - May 2022 (3 years 7 months)

São Paulo, Brasil

SRQuality Kitchens and Baths

Small Business Owner

February 2016 - November 2018 (2 years 10 months)

Sarasota, Flórida e Região, Estados Unidos

Supervisione della costruzione, faccia a faccia, formazione dei dipendenti, assunzione di subappaltatori, programmare il trasporto e la costruzione, programmazione da conto a creditore, conto da pagare, amministrazione, soddisfazione del cliente e problem solving.

Granite Forever USA Inc

Small Business Owner

January 2007 - February 2014 (7 years 2 months)

Port Charlotte FL

Coordinatore e supervisione delle vendite, responsabile vendite, aprire nuovo conto, acquistare/importare contenitori di granito, trattare con conto "home depot". responsabile di \$4 milioni di vendite (fatturazione annuali con un aumento del 25% al 30% ogni anno).

Education

University of South Florida

Bachelor of Science (BS), Business Administration and Management,
General · (2011 - 2014)

State College of Florida-Manatee-Sarasota

Associate of Arts (AA) · (2007 - 2012)